

Negotiation Boot Camp: How to Resolve Conflict, Satisfy Customers, and Make Better Deals



We find ourselves engaged in various kinds of negotiations every day, from trying to land a new account or win a promotion at work, to buying a house or a car, or settling a dispute with a friend or spouse. In this groundbreaking audiobook, negotiation expert Ed Brodow shows us how to settle conflicts amicably and reach a win-win solution every time. Using the no-nonsense, results-oriented boot-camp approach, Brodow drills listeners on the basic skills needed to master the art of negotiation. With a wealth of examples from real-life encounters, Brodow demonstrates how to negotiate for things most listeners never knew were negotiable. He reveals how to develop the skills and the confidence we need to negotiate successfully and achieve our goals at work and in our personal lives.

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